Charity Retail Association®

The voice of charity retail

Review of the Year and AGM

Date: Thursday 13 November 2025, 10am – 12noon

Venue: virtual, on Zoom

Supported by:



Agenda

10am **Welcome and introduction** – *Emma Peake, Chair, Charity Retail Association*

10.10am a) Approval of the Minutes of the 14 November 2024 Annual General Meeting

b) Approval of the Annual Report and Statement of Accounts for the year ended 31

March 2025

c) Notification of retiring Directors and Elections to the Board

d) Appointment of accountants for the Company

Review of the year – Robin Osterley, Chief Executive, Charity Retail Association 10.30am

10.45am How to combat falling donation value & revenues in charity retail – Listing Monster Al

> Charity retail is facing growing challenges in sustaining donation value and revenues, driven by the rapid rise of fast fashion and consumer-to-consumer platforms such as Vinted. These shifts have created new pressures on both stock acquisition and operational efficiency, alongside longstanding challenges in aligning shop engagement with e-commerce teams. Our discussion will explore the root causes of declining donation values and highlight practical strategies to combat this through maximizing sell-through rates and revenues across in-store and e-commerce, drawing on frameworks set out in the Charity Ecommerce Operating Manual.

11.15am Keynote: Guest speaker to be announced in due course

11.45am **Final questions**

Close of meeting 12noon